

SPM Success is an owner-run sales company in B2B sector which helps its clients to get access to new markets. With our long-time experience we generate leads and business opportunities for our clients in different countries worldwide and various market segments. The partners we work with are leading companies of the worlds of IT and Consulting. Experience, confidence and liability are the core values that build our strong business relationships and drive our common outstanding success.

Is customer-oriented communication one of your personal strengths? Than become a team-member within our company in full-time or part-time as

## Inside Sales Agent (m/f)

### Your role – your success

- You call business clients in order to get information about their current needs.
- You fix dates for follow-up calls with them.
- You present our clients products and represent our clients company.
- You send product information by email.
- You document the outcomes and data in a CRM system.
- You work concentrated on reaching set targets.

### Requirements

- You are curious about learning new things and you ask good questions.
- You get in contact with people easily.
- You are courageous and self-confident and you show high reliability.
- You like to work by telephone and have some knowledge in MS Office, e.g. Excel.
- You speak and write English on a native level.
- You want to work between 20 and 40 hours per week.

### Our offer

- You work in a very sympathetic, diverse and cross-cultural team with an excellent team spirit.
- You can chose your working times in line with our shift system.
- You get a long-term job with a secure salary which is customary in our market.
- You get internal training in order to be able to do a great job.



If you are interested, please send your complete details (incl. working permit) to [career@spm-success.de](mailto:career@spm-success.de).  
Contact: Bea Eder, +4989.724 060 158.

Visite our homepage on [www.spm-success.de](http://www.spm-success.de).